

# ORDER



**Orders**  
**Order / Rev:** 165973  
**Alt Order #:**  
**Product Desc:** Martin Heinrich 9/10 - 9/16 order  
**Estimate:** 11804  
**Flight Dates:** 09/10/12 - 09/16/12  
**Original Date / Rev:** 09/06/12 / 09/12/12  
**Order Type:** GENERAL

**KOB**

**Primary AE:** Olivia Lawrence  
**Sales Office:** KOB  
**Sales Region:** Local

**Agency**  
**Name:** Media Strategies & Research  
**Buying Contact:** Suzanne Lorimer  
**Billing Contact:**  
 1580 Lincoln St Ste 510  
 Denver, CO 80203-1507

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Heinrich for Senate  
**Demographic:** A35+  
**Product Codes:** PL1  
**Priority:** 99  
**Revenue Codes:** AGY, POL, CAND

**New Business Thru:** 05/05/09  
**Order Separation:** 00:15:00  
**Advertiser External ID:**  
**Agency External ID:**

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/16/12	93	\$23,800.00	\$20,230.00

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	93	\$23,800.00	\$20,230.00	0.00
<b>Totals</b>	<b>93</b>	<b>\$23,800.00</b>	<b>\$20,230.00</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

**Order Share**

	Share	Total
KOB	26%	\$23,800.00
Market	100%	\$91,538.46

**Competitive Share**

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$8,238.46
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$26,546.15
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$32,953.85
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

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Order / Rev: 165973  
Alt Order #:  
Flight Dates: 09/10/12 - 09/16/12

Advertiser: Heinrich for Senate  
Product Desc: Martin Heinrich 9/10 - 9/16 order  
Estimate: 11804  
**KOB**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	09/10/12	09/16/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a M-WTF--	:30	4	\$125.004		0.00	NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	M-WTF--		4		\$125.00			0.00			
N 2	All	09/10/12	09/16/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a M-WTF--	:30	4	\$225.004		0.00	NM	4	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	M-WTF--		4		\$225.00			0.00			
N 3	All	09/10/12	09/16/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a M-WTF--	:30	8	\$275.006		0.00	NM	8	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	M-WTF--		8		\$275.00			0.00			
N 4	All	09/10/12	09/16/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a M-WTF--	:30	8	\$275.006		0.00	NM	8	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	M-WTF--		8		\$275.00			0.00			
N 5	All	09/10/12	09/16/12	Saturday Today Saturday Today	CM	Sa 5a-7a -----S-	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S-		1		\$75.00			0.00			
N 6	All	09/10/12	09/16/12	News 4 Weekend Sat 7a News 4 Weekend Sat 7a-9a	CM	Sa 7a-9a -----S-	:30	1	\$250.003		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S-		1		\$250.00			0.00			
N 7	All	09/10/12	09/16/12	Sunday Today Sunday Today	CM	Su 7a-8a -----S	:30	1	\$100.006		0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S		1		\$100.00			0.00			
N 8	All	09/10/12	09/16/12	M-F Today Show II 9a M-F Today Show II 9a	CM	M-F 9a-10a M--T---	:30	2	\$200.003		0.00	NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	M--T---		2		\$200.00			0.00			
N 9	All	09/10/12	09/16/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a --W-F--	:30	2	\$75.006		0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	--W-F--		2		\$75.00			0.00			
N 10	All	09/10/12	09/16/12	Who Wants to Be A Millionaire Who Wants to Be A Millionaire	CM	M-F 1130a-12p M--T---	:30	2	\$75.006		0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	M--T---		2		\$75.00			0.00			
N 11	All	09/10/12	09/16/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p --W-F--	:30	2	\$75.006		0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	--W-F--		2		\$75.00			0.00			
N 12	All	09/10/12	09/16/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p M--T---	:30	2	\$125.006		0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	M--T---		2		\$125.00			0.00			
N 13	All	09/10/12	09/16/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p --W-F--	:30	2	\$75.006		0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		09/10/12	09/16/12	--W-F--		2		\$75.00			0.00			

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 Alt Order #:  
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Advertiser: Heinrich for Senate  
 Product Desc: Martin Heinrich 9/10 - 9/16 order  
 Estimate: 11804

KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 14	All	09/10/12	09/16/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p	M-WTF--	:30	4	\$75.006		0.00	NM	4	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-WTF--		4			\$75.00	0.00					
N 15	All	09/10/12	09/16/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p	M-WTF--	:30	4	\$125.004		0.00	NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-WTF--		4			\$125.00	0.00					
N 16	All	09/10/12	09/16/12	Judge Judy-P/ DR 4p/ 430p Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p	M-WTF--	:30	8	\$125.004		0.00	NM	8	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-WTF--		8			\$125.00	0.00					
N 17	All	09/10/12	09/16/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p	M-WTF--	:30	4	\$225.006		0.00	NM	4	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-WTF--		4			\$225.00	0.00					
N 18	All	09/10/12	09/16/12	NBC Nightly News NBC Nightly News	CM	M-F 530p-6p	M-WTF--	:30	4	\$425.003		0.00	NM	3	\$1,275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-WTF--		4			\$425.00	0.00					
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
3	All	09/10/12-09/16/12		NBC Nightly News		M-F 530p-6p	M-WThF----	:30		<del>(\$425.00)</del>		0.00	NM		
Credited															
[Time Period not available, rate would not clear]															
N 19	All	09/10/12	09/16/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p	M-WTF--	:30	4	\$400.004		0.00	NM	4	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-WTF--		4			\$400.00	0.00					
N 20	All	09/10/12	09/16/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p	M-WTF--	:30	4	\$300.006		0.00	NM	4	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-WTF--		4			\$300.00	0.00					
N 21	All	09/10/12	09/16/12	Nightly News Sat 530p Nightly News Sat 530p	CM	Sa 530p-6p	-----S-	:30	1	\$350.003		0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	-----S-		1			\$350.00	0.00					
N 22	All	09/10/12	09/16/12	News 4 @ 6p Sat News 4 @ 6p Sat	CM	Sa 6p-630p	-----S-	:30	1	\$250.004		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	-----S-		1			\$250.00	0.00					
N 23	All	09/10/12	09/16/12	News 4 Special @ 430p News 4 Special @ 430p Sun	CM	Su 430p-5p	-----S	:30	1	\$125.006		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	-----S		1			\$125.00	0.00					
N 24	All	09/10/12	09/16/12	Monday Prime 2hr 7p-9p Monday Prime 2hr 7p-9p	CM	M 7p-9p	M-----	:30	1	\$2,000.001		0.00	NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	M-----		1			\$2,000.00	0.00					
N 25	All	09/10/12	09/16/12	Wednesday Prime A Wednesday Prime A	CM	W 7p-8p	--W----	:30	1	\$700.004		0.00	NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	--W----		1			\$700.00	0.00					
N 26	All	09/10/12	09/16/12	Thursday Prime 2hr 7p-9p Thursday Prime 2hr 7p-9p	CM	Th 7p-9p	---T---	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		09/10/12	09/16/12	---T---		1			\$900.00	0.00					
N 27	All	09/10/12	09/16/12	Friday Prime A Friday Prime A	CM	F 7p-8p	----F--	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					

Order / Rev: 165973  
 Alt Order #:  
 Flight Dates: 09/10/12 - 09/16/12

Advertiser: Heinrich for Senate  
 Product Desc: Martin Heinrich 9/10 - 9/16 order  
 Estimate: 11804

KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N27	All	09/10/12	09/16/12	Friday Prime A Friday Prime A	CM	F 7p-8p ----F--	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	----F--		1		\$400.00	0.00					
N28	All	09/10/12	09/16/12	Friday Prime C Friday Prime C	CM	F 9p-10p ----F--	:30	1	\$400.006		0.00	NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	----F--		1		\$400.00	0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	All	09/10/12-09/16/12	Friday Prime C		F 9p-10p		-----F----	:30	<del>(\$400.00)</del>	0.00	NM		
	Credited [Time Period not available]													
N29	All	09/10/12	09/16/12	Saturday Prime 2hr 7p-9p Saturday Prime 2hr 7p-9p	CM	Sa 7p-9p -----S-	:30	1	\$250.006		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	-----S-		1		\$250.00	0.00					
N30	All	09/10/12	09/16/12	Saturday Prime C Saturday Prime C	CM	Sa 9p-10p -----S-	:30	1	\$250.006		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	-----S-		1		\$250.00	0.00					
N31	All	09/10/12	09/16/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p M-WTF--	:30	4	\$400.006		0.00	NM	4	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	M-WTF--		4		\$400.00	0.00					
N32	All	09/10/12	09/16/12	News 4 @ 10p Sat News 4 @ 10p Sat	CM	Sa 10p-1030p -----S-	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	-----S-		1		\$400.00	0.00					
N33	All	09/10/12	09/16/12	News 4 @ 10p Sun News 4 @ 10p Sun	CM	Su 10p-1035p -----S	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	-----S		1		\$400.00	0.00					
N34	All	09/10/12	09/16/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135pM--TF--	:30	3	\$245.003		0.00	NM	3	\$735.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	M--TF--		3		\$245.00	0.00					
N35	All	09/10/12	09/16/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207aM-WT---	:30	3	\$55.006		0.00	NM	3	\$165.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	M-WT---		3		\$55.00	0.00					
N36	All	09/10/12	09/16/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p --WTF--	:30	1	\$425.003		0.00	NM	1	\$425.00
	Per request of Olivia we will try to place spot if there is a 20 minute seperation between spots													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	--WTF--		1		\$425.00	0.00					
N37	All	09/10/12	09/16/12	Friday Prime C Friday Prime C	CM	F 9p-10p ----F--	:30	1	\$600.004		0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>					
	Week:	09/10/12	09/16/12	----F--		1		\$600.00	0.00					
												Totals	93	\$23,800.00
*Tax 1 Note: ABQ 7%.														

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